# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

### CURRENT REPORT Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported)

March 30, 2017

### NantHealth, Inc.

(Exact name of registrant as specified in its charter)

#### **Delaware**

(State or other jurisdiction of incorporation)

#### <u>001-37792</u>

<u>27-3019889</u>

(IRS Employer Identification No.)

(Commission File Number)
9920 Jefferson Boulevard
Culver City, California 90232
(Address of principal executive offices)(Zip Code)

Registrant's telephone number, including area code: (310) 883-1300

#### Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-	K filing is intended to simultaneous!	ly satisfy the filing obligation	n of the registrant under ar	y of the following
provisions ( see General Instruction A.2. below)	<i>)</i> :			

provisions ( see General Instruction A.2. below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))  Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operations and Financial Condition.

On March 30, 2017, NantHealth, Inc. publicly disseminated a press release announcing its financial results for the year ended December 31, 2016. A copy of the press release is furnished as Exhibit 99.1 hereto and incorporated herein by reference.

As provided in General Instruction B.2 to Form 8-K, the information furnished in Item 2.02 and Exhibit 99.1 of this Current Report on Form 8-K shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, and such information shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits. The following is furnished as an exhibit to this Current Report on Form 8-K:

Exhibit No. Description

99.1 Press Release dated March 30, 2017 announcing results for the year ended December 31, 2016.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NantHEalth, Inc.

Date: March 30, 2017 By: /s/ Paul Holt

Paul Holt

Chief Financial Officer

#### EXHIBIT INDEX

Exhibit No. Description

99.1 Press Release dated March 30, 2017 announcing results for the year ended December 31, 2016.



Investor Contact: Robert Jaffe rjaffe@rjaffeco.com 424.288.4098

### NANTHEALTH REPORTS 72% INCREASE IN FULL YEAR 2016 TOTAL NET REVENUE TO \$100 MILLION WITH SAAS REVENUE INCREASING MORE THAN 181% AND INCREASING GPS CANCER ADOPTION

- GPS Cancer Adoption by Oncologists Increased in Q4: 264 Oncologists Ordered 1,286 GPS Commercial & Research Tests YTD, with
   452 tests in Q4, of which 326 Commercial and 126 Research
  - First Consecutive 100 GPS Cancer Tests Completed at a Single Academic Institution (Feb-Nov 2016) Demonstrating
     Significant Increase in Identification of a FDA Approved Drug or Clinical Trial for Patients with Refractory Cancer
  - Expanded Adoption of GPS Cancer in Florida with Genomics Laboratory Licensing by the State of Florida in Q4 with 138 tests ordered in 2016
- GPS Cancer Payor Coverage: Total of Eight Payer Contracts with Self-Employed and Payors Now Cover GPS Cancer; Potential Sales Pipeline of GPS Cancer Payors Increased to 27 in Q4 from 18 in Q3
  - International Association of Fire Fighters (IAFF) endorses GPS Cancer as a benefit for approximately 310,000 IAFF employee members and approximately 300,000 beneficiaries across the US and Canada
  - Pilot Trial with Horizon Blue Cross Blue Shield New Jersey for GPS Cancer Initiated
  - Discussions Underway with CMS for Both Potential Local Coverage Determination (LCD) and National Coverage for GPS
     Cancer
- NantOS, Device Connect and NaviNet: Completed 39 Go Live Projects; Number 2 Market Share in Connected Care with over
   25,000 Device Connects Licenses Sold to Date with 18 EMRs Integrated Across more than 300 Provider Client Sites
  - Increases NantOS and NaviNet contractual commitments from 35 in Q3 to 96 in Q4
  - Full Year 2016 Total Net Revenue Increased 72% to \$100 Million from \$58 Million in 2015 With SaaS Revenue Increasing More Than 181%

**Culver City, Calif. - March 30 2017** - NantHealth, Inc. (NASDAQ-GS: NH), a next-generation, evidence-based, personalized healthcare company, today reported financial results for its fourth quarter and full year ended December 31, 2016. The company began operating as a publicly traded entity in June 2016 when it launched GPS Cancer as a commercial product.

#### **GPS Cancer - Highlights**

- First Consecutive 100 GPS Cancer Tests (Feb-Nov 2016) Completed in a Single Academic Institution Demonstrating Significant Increase Identification of an FDA Approved Drug or Clinical Trial for Patients with Refractory Cancer
- **Number of covered cancer lives:** at December 31, 2016, the number of patients with cancer covered by a payer for GPS testing was approximately 322,000 including lives anticipated upon completion of a pilot project with Horizon Blue Cross Blue Shield
- Number of GPS Cancer payers: at December 31, 2016 the number of payers covering GPS Cancer was eight. Discussions are in progress with 27 payers, which includes self-insured employers and insurers, increasing from 18 in Q3
- Potential Local Coverage Determination (LCD) & Potential National Coverage by CMS: Discussions are underway to potentially provide both local coverage and national coverage with CMS and FDA regarding

- GPS Cancer coverage by Medicare
- **Number of GPS Cancer tests:** 1,286 GPS Commercial & Research Tests YTD with 452 ordered in Q4; 233 commercial tests delivered in Q4, up from 154 in Q3. Number of Oncologists Ordering GPS Cancer Increased to 264 in Q4 from 181 in Q3
- Expanded adoption of GPS Cancer in Florida with the new Genomics Lab licensing agreement with the state
- The International Association of Fire Fighters ( <a href="IAFF">IAFF</a>) has endorsed G PS Cancer, as a valuable benefit that will be accessible for approximately 310,000 IAFF members and 300,000 beneficiaries across the US and Canada
- 87 GPS Cancer tests were ordered under an agreement with a pediatric cancer research institution in California

"Our GPS Cancer Test continues to gain coverage in both the commercial health insurance and self-employed payor markets, and we are seeking to build adoption for GPS Cancer among oncologists through our ongoing efforts to educate the medical community about the test's value," said Patrick Soon-Shiong, M.D., Chief Executive Officer and Chairman of NantHealth.

GPS Cancer has shown successful adoption in the research setting. Under CLIA-CAP conditions, NantHealth's partner NantOmics has completed the analysis of thousands of patient samples with GPS demonstrating the efficacy or resistance thresholds of chemotherapy and targeted therapy agents in cancer treatment [Figure 1]. The significance of these validated findings is the ability to better inform the practicing oncologist of the standard of care which would most likely benefit the patient before treatment begins. Over the last six months, a concerted educational process has been undertaken to demonstrate the clinical utility of GPS Cancer for patients receiving chemotherapy, hormonal therapy, targeted therapy and monoclonal antibody therapy. GPS Cancer is the only comprehensive test covering whole genome tumor/normal sequencing and also transcriptomics and quantitative proteomics. By addressing proteomics at the specific pathway level related to the mechanism of action of the therapeutics, GPS Cancer has the potential to provide actionable information at the point of care.

The unique proteomic profiling within the GPS Cancer test covers a multitude of resistance and sensitivities biomarkers. For example, we have tested 1,709 GPS samples for ERCC1 and that measuring this protein expression can predict the response to platinum based chemotherapy. For example, ERCC1 is found in patients with non-small cell lung cancer (NSCLC). The GPS test can show the exact level of ERCC1 expression in patients and identify those with resistance levels of 75 amol per microgram or above. Research studies show that oxaliplatin, cisplatin, and carboplatin resistance levels are found to be at 75 amol per microgram in which 594 of the 1,709 samples were above the cutoff showing resistance to the drug where it should not be given, helping the patient avoid unnecessary side effects of the drug. Key references showing how these cutoffs were established can be found in our clinical evidence section of GPSCancer.com.

Figure 1

	Chemotherapy Agents									Ţ	argeted Th	егару А	gents	į.	
	Oxaliplatin Cisplatin Carboplatin	Paclitaxel Docetaxel Nab-Paclitaxel	Irinotecan	Doxorubicin Etoposide	Pemetrexed	Gemoltabine	Gemaitabine	Ternozalomide	Enzalutamide	Cetuximab Afainib	Trastuzumab T-DM1 Lapatinib	Pembrollzumab Atezolizumab	Crizolinib	Cabozantinib	Crizotinib
	ERCC1	TUBB3	TOPO1	TOPO2A	FRalpha	hENT1	RRM1	MGMT	AR	EGFR	Her2	PDL1	ALK	RET	ROS1
Total Tested (n)	1709	1448	1926	1925	1913	1917	1916	195	1894	1949	1957	1929	1754	191	1870
Cutoffs (amol)	75	850	1340	1570	1300	100	700	200	100	1500	750; 2200	100	100	75	150
Above Cutoff (n)	594	886	414	126	168	1243	313	160	62	54	125	60	8	2	6
Above Cutoff (%)	35%	61%	21%	7%	9%	65%	16%	82%	3%	3%	6%	3%	0%	1%	0%
Efficacy (E) Resistance Biomarker (R)		R	E	E	E	Е	R	R	E	E	E	E	Е	Е	E

	Agents in Clinical Trials								Diagnostic Markers					
	AXL	FGFR- 1234	Her3	IGF1R	MET	MSLN	Ron	IDO1	K7	TTF1	K5	p63	P16	
Total Tested (n)	1687	116	1946	1942	1948	1669	1769	827	254	254	254	251	250	
Above Cutoff (n)	188	6	315	109	450	355	132	181	239	133	237	32	71	
Above Cutoff (%)	11%	5%	16%	6%	23%	21%	7%	22%	94%	52%	93%	13%	28%	
Efficacy (E)		E	E	E	Е	E	E	E		2	120	2		

#### Potential Local Coverage Determination (LCD) and National Coverage for GPS Cancer with CMS

NantHealth continues to make positive advances in discussions with CMS (Centers for Medicare Medicaid Services) and representatives from the MoIDX Program for GPS Cancer. In March 2017, NantHealth presented at CMS for both local and national determination on clinical experience with GPS Cancer. The recent positive coverage determination by Palmetto GBA for comprehensive genomic profiling in Non-Small Cell Lung Cancer (NSCLC) is encouraging, and the company believes that the GPS Cancer test can meet the eligibility requirements for payment once NantHealth is in the position to submit claims under this LCD (Local Coverage Determination # 36143).

#### NantOS - Highlights

During the fourth quarter, the company:

- Completed 19 go-live projects across NantOS and device connects
- Completed 20 go-live projects, of which 19 were on NaviNet and one on NaviNet Document Exchange
- Increased, renewed or expanded contractual commitment to 96 current clients from 35 at the end of Q3

Dr. Soon-Shiong, added, "Our full year net revenue increased 72%, largely due to growth in SaaS revenue of more than 181%. Our total bookings in total contract value, which includes net new sales, renewals and product expansions, were approximately \$28 million in fourth quarter and \$74 million for the year. Overall, we finished the year well ahead of plan on this metric."

Subsequent to the year end, the company exhibited its new suite of oncology solutions and provided demos at the Interoperability Showcase floor, during the HIMSS 2017 Annual Conference & Exhibition, which is recognized as one of the premiere healthcare industry conferences, HIMSS17. Independent market research and opinion research company, <u>Black Book Research</u>, awarded the company the honor of #1 in Personalized Healthcare Solutions, Precision Medicine Tools and for achieving Highest Client Satisfaction.

#### **Financial Highlights**

For the 2016 full year, total net revenue increased 72% to \$100.4 million from \$58.3 million in 2015. Gross profit rose 19% to \$28.0 million from \$23.5 million for 2015. Selling, general and administrative (SG&A) expenses were \$120.7 million compared with \$69.0 million for the prior year. Research and development (R&D) expenses increased to \$61.6 million from \$23.8 million last year. For the full year 2016, the company recorded loss from related party equity method investment of \$41.0 million. This includes a \$29.8 million impairment charge related to the company's investment in NantOmics, which was driven by the impact of the delay in the sales growth of the GPS test compared with the company's expectations at the time of its investment in NantOmics. Net loss for 2016 was \$184.1 million, or \$1.69 per share, compared with \$72.0 million, or \$0.99 per share, for 2015. We expect to continue to incur operating losses over the near term as we drive adoption of GPS Cancer, expand our commercial operations, and invest further in NantHealth solutions.

Financial results for 2016 included approximately \$54.0 million in non-cash, stock-based compensation expense, \$41.0 million loss from related party equity method investment, and \$22.8 million of intangible amortization, equal to \$1.05 per share in total, offset by \$23.3 million net income tax benefit adjustments, equal to \$0.21 per share. On a non-GAAP basis, for 2016, adjusted net loss was \$81.0 million, or \$0.69 per share, compared with \$53.6 million, or \$0.54 per share, in the prior year.

For the 2016 fourth quarter, total net revenue increased 18% to \$24.1 million from \$20.4 million in last year's fourth quarter. Gross profit was \$4.3 million compared with \$9.6 million, for the 2015 fourth quarter. SG&A expenses were \$21.3 million compared with \$16.6 million for the prior year fourth quarter. R&D expenses increased to \$12.8 million from \$7.2 million in the comparable quarter of last year. For the fourth quarter of 2016, the company recorded loss from related party equity method investment of \$33.1 million, which includes the \$29.8 million impairment charge mentioned above. Net loss for the 2016 fourth quarter was \$60.0 million, or \$0.49 per share, compared with \$17.9 million, or \$0.35 per share, for the 2015 fourth quarter.

Financial results for the 2016 fourth quarter included approximately \$5.5 million of intangible amortization and \$5.0 million in non-cash, stock-based compensation expense, equal to \$0.09 per share in total, offset by \$4.5 million net income tax benefit adjustment, equal to \$0.04 per share. On a non-GAAP basis, for the 2016 fourth quarter, adjusted net loss was \$21.6 million, or \$0.18 per share, compared with \$10.9 million, or \$0.10 per share, in the prior year.

In December 2016, we issued convertible notes to a related party and others for net proceeds of \$9.9 million and \$92.8 million, respectively, after deducting underwriting discounts and commissions and other offering costs of \$4.3 million.

#### **Other Corporate Highlights**

- In December, together with NantKwest and NantOmics, we announced the public availability of QUILT Programs (Quantum Immuno-oncology Lifelong Trial), aimed to harness and orchestrate all elements of the immune system through the testing of novel treatment combinations, within the national clinical trials database, <a href="www.ClinicalTrials.gov">www.ClinicalTrials.gov</a>. QUILT utilizes <a href="GPS Cancer">GPS Cancer</a> a unique, comprehensive set of tests integrating quantitative proteomics, and whole genome (DNA) and transcriptome (RNA) sequencing-to provide oncologists with a full molecular profile of each patient's cancer not only for an initial biopsy before the trial begins, but throughout the trial process to fully understand how each therapy impacts the patient's tumor activity.
- In December, we entered into an exclusive reseller agreement for <u>GPS Cancer</u> advanced molecular analysis with <u>Lunatus</u>, a
  company focused on linking international healthcare companies and regional healthcare professionals in Arabian Gulf and Middle
  East markets.
- In November, we entered into an exclusive reseller agreement for <u>GPS Cancer</u> tests with <u>Sorgente</u>, the market leader in biobank, stem cell and now molecular profiling testing in Italy.

#### **Conference Call Information and Forward-Looking Statements**

Later today, the company will host a conference call at 1:30 p.m. PT (4:30 p.m. ET) to review its results of operations for the fourth quarter and full year ended December 31, 2016. The conference call will be available to interested parties by dialing 844-309-3709 from the U.S. or Canada, or 281-962-4864 from international locations, passcode 92890709. The call will be broadcast via the Internet at www.nanthealth.com. Listeners are encouraged to visit the website at least 10 minutes prior to the start of the scheduled presentation to register, download and install any necessary audio software. A playback of the call will be archived and accessible on the same website for at least three months.

Discussion during the conference call may include forward-looking statements regarding such topics as, but not limited to, the company's financial status and performance, regulatory and operational developments, and any comments the company may make about its future plans or prospects in response to questions from participants on the conference call.

#### Use of Non-GAAP Financial Measures

This news release contains references to Non-GAAP financial measures, including adjusted net loss and adjusted net loss per share, which are financial measures that are not prepared in conformity with United States generally accepted accounting principles (U.S. GAAP). The Company's management believes that the presentation of Non-GAAP financial measures provides useful supplementary information regarding operational performance, because it enhances an investor's overall understanding of the financial results for the Company's core business. Additionally, it provides a basis for the comparison of the financial results for the Company's core business between current, past and future periods. Other companies may define these measures in different ways. Non-GAAP financial measures should be considered only as a supplement to, and not as a substitute for or as a superior measure to, financial measures prepared in accordance with U.S. GAAP. Non-GAAP per share numbers are calculated based on one class of common stock and do not incorporate the effects, if any, of using the two-class method.

#### About NantHealth, Inc.

NantHealth, Inc., a member of the NantWorks ecosystem of companies, is a next-generation, evidence-based, personalized healthcare company enabling improved patient outcomes and more effective treatment decisions for critical illnesses. NantHealth's unique systems-based approach to personalized healthcare applies novel diagnostics tailored to the specific molecular profiles of patient tissues and integrates this molecular data in a clinical setting with large-scale, real-time biometric signal and phenotypic data to track patient outcomes and deliver precision medicine. For nearly a decade, NantHealth has developed an adaptive learning system, which includes its unique software, middleware and hardware systems infrastructure that collects, indexes, analyzes and interprets billions of molecular, clinical, operational and financial data points derived from novel and traditional sources, continuously improves decision-making and further optimizes our clinical pathways and decision algorithms over time. For more information please visit <a href="https://www.nanthealth.com">www.nanthealth.com</a>.

#### **About GPS Cancer™**

GPS Cancer™ is a unique, comprehensive test available through NantHealth. GPS Coverage

GPS Cancer integrates whole genome (DNA) sequencing, whole transcriptome (RNA) sequencing, and quantitative proteomics through mass spectrometry, providing oncologists with a comprehensive molecular profile of a patient's cancer to inform personalized treatment strategies. GPS Cancer testing is conducted in CLIA-certified and CAP-accredited laboratories, and is a key enabler for Cancer Breakthroughs 2020, the world's most comprehensive cancer collaborative initiative seeking to accelerate the potential of combination immunotherapy as the next generation standard of care in cancer patients. For more information, visit <a href="www.epscancer.com">www.epscancer.com</a> and <a href="www.epscancer.com">www.epscancer.com</a> and <a href="www.epscancer.com">www.epscancer.com</a> and

This news release contains certain statements of a forward-looking nature relating to future events or future business performance. Forward-looking statements can be identified by the words "expects," "anticipates," "believes," "intends," "estimates," "plans," "will," "outlook" and similar expressions. Forward-looking statements in this news release include, but are not limited to, statements about: our ability to increase adoption of and the commercial success of GPS Cancer and our other solutions; and our plans or ability to obtain reimbursement for GPS Cancer, including third-party payors, such as commercial insurance companies and health maintenance organizations, and government insurance programs, such as Medicare and Medicaid. Risks and uncertainties include, but are not limited to: our ability to successfully integrate a complex learning system to address a wide range of healthcare issues; our ability to successfully amass the requisite data to achieve maximum network effects; appropriately allocating financial and human resources across a broad array of product and service offerings; raising additional capital as necessary to fund our operations; achieving significant commercial market acceptance for our sequencing and molecular analysis solutions; establish relationships with, key thought leaders or payors' key decision makers in order to establish GPS Cancer as a standard of care for patients with cancer; our ability to grow the market for our Systems Infrastructure, NantOS and NantOS apps; successfully enhancing our Systems Infrastructure, NantOS or NantOS apps to achieve market acceptance and keep pace with technological developments; customer concentration; competition; security breaches; bandwidth limitations; our ability to continue our relationship with NantOmics; our ability to obtain regulatory approvals; dependence upon senior management; the need to comply with and meet applicable laws and regulations; and unexpected adverse events. Forward-looking statements are based on management's current plans, estimates, assumptions and projections, and speak only as of the date they are made. We undertake no obligation to update any forward-looking statement in light of new information or future events, except as otherwise required by law. Forward-looking statements involve inherent risks and uncertainties, most of which are difficult to predict and are generally beyond our control. Actual results or outcomes may differ materially from those implied by the forward-looking statements as a result of the impact of a number of factors, many of which are discussed in more detail in our reports filed with the Securities and Exchange Commission.

#### ### FINANCIAL TABLES FOLLOW

## NantHealth, Inc. Consolidated and Combined Balance Sheets

(Dollars in thousands, except per share amounts)

	December 31,			L,
		2016		2015
Assets				
Current assets				
Cash and cash equivalents	\$	160,353	\$	5,989
Marketable securities		_		1,243
Accounts receivable, net		13,728		11,472
Inventories		2,217		2,146
Deferred implementation costs		3,336		2,224
Related party receivables, net		899		1,245
Prepaid expenses and other current assets		5,046		8,707
Total current assets		185,579		33,026
Property, plant, and equipment, net		29,139		13,899
Deferred implementation costs, net of current		7,910		1,930
Goodwill		131,068		56,718
Intangible assets, net		119,126		54,971
Investment in related party		207,197		248,191
Related party receivable, net of current		1,971		1,300
Other assets		2,317		1,918
Total assets	\$	684,307	\$	411,953
Liabilities and Stockholders' / Members' Equity  Current liabilities	4	6.700		C 447
Accounts payable	\$	6,720	\$	6,447
Accrued and other current liabilities		25,231		15,967
Deferred revenue		17,216		10,656
Related party payables, net		8,082		10,166
Total current liabilities		57,249		43,236
Deferred revenue, net of current		17,238		17,312
Related party liabilities		5,612		_
Related party promissory note		112,666		_
Related party convertible note, net		7,564		_
Convertible notes, net		70,810		_
Convertible notes, net Other liabilities		70,810 1,574		
Convertible notes, net		70,810		
Convertible notes, net Other liabilities		70,810 1,574		- 358 60,906 166,042
Convertible notes, net Other liabilities Total liabilities  Redeemable Series F units: 53,580,996 units issued and outstanding at December 31, 2015		70,810 1,574		60,906
Convertible notes, net Other liabilities Total liabilities		70,810 1,574		60,906 166,042
Convertible notes, net Other liabilities Total liabilities  Redeemable Series F units: 53,580,996 units issued and outstanding at December 31, 2015  Stockholders' / members' equity		70,810 1,574		60,906 166,042
Convertible notes, net Other liabilities Total liabilities  Redeemable Series F units: 53,580,996 units issued and outstanding at December 31, 2015  Stockholders' / members' equity Members' equity, 541,228,171 units issued and outstanding at December 31, 2015  Common stock, \$0.0001 par value per share, 750,000,000 shares authorized; 121,250,437		70,810 1,574 272,713 —		60,906

Accumulated deficit	(475,273)	(291,171)
Accumulated other comprehensive income (loss)	 521	(87)
Total stockholders' / members' equity	 411,594	 185,005
Total liabilities and stockholders' / members' equity	\$ 684,307	\$ 411,953

### NantHealth, Inc. Consolidated and Combined Statements of Operations

(Dollars in thousands, except per share amounts)

Three	Months	Ended
_		

	December 31,					Year Ended December 31,				
		2016		2015		2016		2015		
	(Unaudited)									
Total Net Revenue	\$	24,082	\$	20,405	\$	100,380	\$	58,304		
Total Cost of Revenue		19,820		10,853		72,334		34,809		
Gross profit		4,262		9,552		28,046		23,495		
Operating Expenses:										
Selling, general and administrative		21,317		16,635		120,653		69,021		
Research and development		12,766		7,158		61,637		23,835		
Amortization of software license and acquisition-related assets		1,815		760		7,257		1,542		
Total operating expenses		35,898		24,553		189,547		94,398		
Loss from operations		(31,636)		(15,001)		(161,501)		(70,903)		
Interest expense, net		(1,669)		_		(6,340)		(627)		
Other income (expense), net		1,997		(9)		1,922		2,508		
Loss from related party equity method investment		(33,101)		(2,439)		(40,994)		(2,584)		
Loss before income taxes		(64,409)		(17,449)		(206,913)		(71,606)		
Provision for (benefit from) income taxes		(4,458)		403		(22,811)		405		
Net loss	\$	(59,951)	\$	(17,852)	\$	(184,102)	\$	(72,011)		
Net income (loss) per share (1):										
Basic and diluted - common stock (2)	\$	(0.49)	\$	(0.35)	\$	(1.69)	\$	(0.99)		
Basic and diluted - redeemable common stock		N/A	\$	1.50	\$	0.99	\$	1.50		
Weighted average shares outstanding (1):										
Basic and diluted - common stock		121,242,627		95,900,612	_	111,600,650		88,970,842		
Basic and diluted - redeemable common stock		N/A		10,714,285		5,005,855		10,714,285		

#### Footnote:

- 1) The net income (loss) per share and weighted-average shares outstanding have been computed to give effect to the LLC Conversion that occurred on June 1, 2016, prior to the Company's initial public offering ("IPO"). In conjunction with the LLC Conversion, (a) all of the Company's outstanding units automatically converted into shares of common stock, based on the relative rights of the Company's pre-IPO equityholders as set forth in the Company's limited liability company agreement and (b) the Company adopted and filed a certificate of incorporation with the Secretary of State of the state of Delaware and adopted bylaws. The Company adopted and filed an amendment to its certificate of incorporation with the Secretary of State of the state of Delaware to effect a 1-for-5.5 reverse stock split of its common stock on June 1, 2016.
- 2) The net income (loss) per share for the common stock for the year ended December 31, 2016 and each of the periods ended December 31, 2015 reflects \$4,958 and \$16,042, respectively in accretion value allocated to the redeemable common stock, respectively. The redeemable common stock contained a put right, which expired unexercised on June 20, 2016. As a result of and as of that date, the shares were no longer redeemable and were included in common stock.

### NantHealth, Inc. Supplemental Revenue Schedule

(Dollars in thousands)

	Three Months Ended December 31,					Year I Decen	inded nber 31,		
	2016			2015		2016		2015	
		(Una	udite	d)					
Devenue									
Revenue: Software and hardware	\$	1 020	\$	2,420	\$	8,242	\$	14.616	
	Ş	1,028	Ş		Ş	·	Ş	14,616	
Software–as-a-service		14,874		9,373		58,359		20,734	
Total software-related revenue		15,902		11,793		66,601		35,350	
Maintenance		3,384		2,515		14,238		10,452	
Sequencing and molecular analysis		482		_		604		75	
Other services		4,314		6,097		18,937		12,427	
Total net revenue	\$	24,082	\$	20,405	\$	100,380	\$	58,304	
Cost of Revenue:									
Software and hardware	\$	396	\$	387	\$	1,834	\$	90	
Software-as-a-service		6,046		1,559		24,713		7,019	
Total software-related cost of revenue		6,442		1,946		26,547		7,109	
Maintenance		775		968		2,750		1,874	
Sequencing and molecular analysis		1,058		_		1,987		39	
Other services		7,841		4,800		25,462		15,202	
Amortization of developed technologies		3,704		3,139		15,588		10,585	
Total cost of revenue	\$	19,820	\$	10,853	\$	72,334	\$	34,809	

## NantHealth, Inc. Reconciliation of GAAP Reported to Non-GAAP Adjusted Information

(Dollars in thousands, except per share amounts)

	Three Months Ended December 31,					Year Ended December 31,			
		2016		2015		2016		2015	
	(Unaudited)					_		_	
Net loss	\$	(59,951)	\$	(17,852)	\$	(184,102)	\$	(72,011)	
Adjustments to GAAP net loss:									
Loss from related party equity method investment		33,101		2,439		40,994		2,584	
Stock-based compensation expense		4,970		79		53,952		1,429	
Corporate restructuring		248		141		2,794		1,905	
BP settlement		(842)		_		(842)		_	
Acquisition related compensation expense		_		_		4,814		_	
Sales incentive		939		_		2,966		_	
Change in fair value of derivatives liability		(1,228)		_		(1,228)		_	
Non-cash interest expense related to convertible notes		108		_		108		_	
Intangible amortization		5,519		3,899		22,845		12,127	
Provision for (benefit from) income taxes		(4,509)		403		(23,260)		403	
Total adjustments to GAAP net loss		38,306		6,961		103,143		18,448	
Net loss - Non-GAAP	\$	(21,645)	\$	(10,891)	\$	(80,959)	\$	(53,563)	
Shares outstanding		121,242,627		95,900,612		111,600,650		88,970,842	
Series F redeemable stock		_		10,714,285		5,005,855		10,714,285	
Shares outstanding - Non-GAAP		121,242,627		106,614,897		116,606,505		99,685,127	
Net loss per Share - Non-GAAP	\$	(0.18)	\$	(0.10)	\$	(0.69)	\$	(0.54)	

#### Reconciliation of Net Loss per Common Share to Non-GAAP Net Loss per Common Share:

	TI	hree Mont Decemb		Year Ended December 31,			
		2016	2015	2016	2015		
		(Unaud	lited)				
Net loss per common share - GAAP	\$	(0.49)	\$ (0.35)	\$ (1.69)	\$ (0.99)		
Adjustments to GAAP net loss per common share:							
Loss from related party equity method investment		0.27	0.03	0.37	0.03		
Stock-based compensation expense		0.04	_	0.48	0.02		
Corporate restructuring		_	_	0.03	0.02		
BP settlement		(0.01)	_	(0.01)	_		
Acquisition related compensation expense		_	_	0.04	_		
Sales incentive		0.01	_	0.03	_		
Change in fair value of derivatives liability		(0.01)	_	(0.01)	_		
Non-cash interest expense related to convertible notes		_	_	_	_		
Intangible amortization		0.05	0.04	0.20	0.14		
Provision for (benefit from) income taxes		(0.04)	_	(0.21)	_		
Accretion to redemption value of Series F/redeemable common stock		_	0.17	0.04	0.18		
Dilution from Series F/redeemable common stock		_	0.01	0.04	0.06		
Total adjustments to GAAP net loss per common share		0.31	0.25	1.00	0.45		
Net loss per Share - Non-GAAP	\$	(0.18)	\$ (0.10)	\$ (0.69)	\$ (0.54)		

- 1) The net loss per share non-GAAP, weighted-average shares outstanding, weighted average Series F units/redeemable stock and shares outstanding non-GAAP, have been computed to give effect to the LLC conversion that occurred June 1, 2016 prior to our initial public offering. In conjunction with the LLC Conversion, (a) all of our outstanding units automatically converted into shares of common stock, based on the relative rights of our pre-IPO equityholders as set forth in the limited liability company agreement and (b) we adopted and filed a certificate of incorporation with the Secretary of State of the state of Delaware and adopted bylaws. We filed an amended certificate of incorporation to effect a 1-for-5.5 reverse stock split of our common stock on June 1, 2016.
- 2) The weighted-average shares outstanding have been further adjusted to account for the redeemable Series F units (converted to common stock in conjunction with the LLC conversion), whose Put Right expired on June 20, 2016. Prior to June 20, 2016, these units/shares of common stock were classified as redeemable members'/stockholders' equity in the balance sheet, and as such, were not included in the weighted-average shares outstanding prior to June 20, 2016. The Put Right expired June 20, 2016, and the shares were no longer redeemable and are included in shareholders' equity as of December 31, 2016. The weighted-average shares are adjusted to include the redeemable common stock in the weighted-average shares outstanding for the entire period.
- 3) Net loss Non-GAAP excludes, among others, the effects of (1) loss from related party equity method investment, (2) stock based compensation expense, (3) intangible amortization, (4) corporate restructuring expenses, (5) acquisition related compensation expense, (6) BP settlement other income, (7) acquisition-related sales incentives, which have been recorded as contra revenue, (8) change in fair value of derivatives liability, (9) non-cash interest expense related to convertible notes, and (10) Provision for (benefit from) income taxes adjustment includes the impact of the conversion from a limited liability corporation to a corporation, the impact of convertible notes offering and the impact of intangibles amortization. Adjusted shares outstanding include Series F redeemable shares as if converted to common shares on January 1, 2015.